

Reading List

Change

1. *Wired to Care: How Companies Prosper When They Create Widespread Empathy*, Dev Patnaik, *FT Press*, and *January, 2009*.
2. *Switch: How to Change Things When Change is Hard*, Chip Heath and Dan Heath, *Crown Business*, *February, 2010*.
3. *Changing Minds: The Art and Science of Changing Our Own and Other People's Minds (Leadership for the Common Good)*, Howard E. Gardner, *Harvard Business Review Press*, *September, 2006*.
4. *What You Can Change And What You Can't: The Complete Guide to Successful Self-Improvement*, Martin E. P. Seligman, *Vintage Press*, *January, 2007*.
5. *Mastering Change*, Ichak Adizes, Ph.D. *The Adizes Institute*, *August, 1992*.
6. *Managing Transitions: Making the Most of Change*, Third edition, William Bridges, *DaCapo Lifelong Books*, *September, 2009*.
7. *Changed for Good: A Revolutionary Six-Stage Program for Overcoming Bad Habits and Moving Your Life Positively Forward*, James Prochaska, John Norcross and Carlo DiClemente, *William Morrow Paperbacks*, *January, 1995*.
8. *Leading Change*, John P. Kotter, *Harvard Business Review Press*, *January, 1996*.
9. *Resilience: Why Things Bounce Back*, Andrew Zolli, *Free Press*, *July, 2012*.
10. *Big Change at Best Buy: Working Through Hypergrowth to Sustained Excellence*, Elizabeth Gibson and Andy Billings, *Nicholas Brealey Publishing*, *February, 2003*.
11. *Immunity to Change: How to Overcome It and Unlock the Potential in Yourself and Your Organization*, Robert Kegan and Lisa Laskow, *Harvard Business Review Press*, *February, 2009*.
12. *Change or Die: The Three Keys to Change at Work and In Life*, Alan Deutschman, *HarperBusiness*, *December, 2007*.
13. *Thinking, Fast and Slow*, Daniel Kahneman, Farrar, Straus and Giroux, *October, 2011*.
14. *Managing at the Speed of Change*, Daryl R. Conner, *Villard Books*, *1992*.
15. *The Tipping Point*, Malcolm Gladwell, *Back Bay Books*, *2002*.
16. *Communicating Change: Winning Employee Support for New Business Goals*, T.J. Larkin and Sandar Larkin, *McGraw-Hill*, *1994*.
17. *It Starts with One*, J. Stewart Black and Hal B. Gergersen, *Wharton School Publishing*, *2008*.
18. *Epic Change*, Timothy R. Clark, *John Wiley and Sons*, *2008*.
19. *Why Transformation Efforts Fail*, John P. Kotter, *Harvard Business Review (March-April 1995)*.
20. *The Hard Side of Change Management*, Sirkin, Keenan, Jackson, *Harvard Business Review (October 2005)*.
21. *Reaching and Changing Frontline Employees*, T.J. Larkin and Sandar Larkin, *Harvard Business Review (May-June) 1996*.

Leadership

1. *How The Mighty Fall and Why Some Companies Never Give In*, Jim Collins. *JimCollins Publisher*, *May, 2009*.
2. *Great by Choice: Uncertainty, Chaos and Luck – Why Some Thrive Despite Them All*, Jim Collins, *HarperBusiness*, *February, 2011*.
3. *The Reengineering Alternative*, William E. Schneider, *McGraw Hill Companies*, *January, 2000*.
4. *Leading Minds: An Anatomy of Leadership*, Howard E. Gardner and Emma Laskin, *Basic Books*, *December, 2011*.
5. *Dynamic Capabilities and Strategic Management: Organizing for Innovation and Growth*, David Teece, *Oxford University Press*, *November, 2011*.
6. *Innovator's Dilemma: The Revolutionary Book That will Change the Way You Do Business*, Clayton M. Christensen, *HarperBusiness*, *October, 2011*.
7. *Blue Ocean Strategy: How to Create Uncontested Market Space and Make Competition Irrelevant*, W. Chan Kim and Renee Mauborgne, *Harvard Business Review Press*, *February, 2005*.

8. The Five Dysfunctions of a Team: A Leadership Fable, Patrick Lencioni, *Jossey-Bass, April, 2002.*
9. The Four Disciplines of Execution: Achieving Your Wildly Important Goals, Chris McChesney, Sean Covey, and Jim Huling, *Free Press, April, 2012.*
10. Execution: The Discipline of Getting Things Done, Larry Bossidy and Ram Charan, *Crown Business, 2002.*
11. The Leadership Test, Timothy R. Clark, Ph.D., Oxonian Press, 2009
12. Catapulted: How Great Leaders Succeed Beyond Their Experience, Dave Jennings, Morgan James Publishing, 2008
13. Results-Based Leadership, Dave Ulrich, Jack Zenger, Norm Smallwood, Harvard Business School Press 1999
14. The Leader's Window, 2nd Edition, John D. W. Beck, Neil M. Yeager, Davies-Black Publishing, 2001

Culture

1. Diagnosing and Changing Organizational Culture, Based on the Competing Values Framework, Kim S. Cameron and Robert E. Quinn, *Jossey-Bass, March 2011.*
2. Corporate Cultures: The Rites and Rituals of Corporate Life, Allan A. Kennedy and Terrence E. Deal, *Basic Books, May, 2001.*
3. Organizational Culture and Leadership, Edgar H. Schein, *Jossey-Bass, December, 1996.*
4. The Corporate Culture Survival Guide, Edgar H. Schein, *Jossey-Bass, August, 2009.*
5. Corporate Culture: What it is and How to Change it (reprint), Edgar H. Schein, *Forgotten Books, June, 2012.*
6. Organization Culture: A Dynamic Model (reprint), Edgar H. Schein, *Forgotten Books, June, 2012.*

Trusted Advisor

1. Crucial Conversations, Tools for Talking When Stakes Are High, Grenny, Patterson, McMillan, Switzer, *McGraw-Hill, 2002.*
2. Flawless Consulting, 2nd Ed., Peter Block, *Jossey-Bass/Pfeiffer, 2000.*
3. The Speed of Trust, Stephen M.R. Covey, *Free Press, 2006*
4. On Becoming a Person, Carl R. Rogers, Houghton Mifflin Company
5. You Already Know How to Be Great, Alan Fine, Penguin Group, 2010

Organizational Transformation

1. The Structure of Scientific Revolutions, 2nd Edition, Thomas S. Kuhn, The University of Chicago Press, 1962
2. Influence, Kerry Patterson, Joseph Grenny, David Maxfield, Ron McMillan, and Al Switzler, McGraw-Hill, 2008
3. It's Your Ship, Captain D. Michael Abrashoff, Warner Books, 2002
4. Moneyball, Michael Lewis, W. W Norton and Company, 2003
5. Decide and Deliver, Marcia W. Blenko, Michael C. Mankins, Paul Rogers, Harvard Business School Press, 2010
6. Built to Last, James C. Collins and Jerry I. Porras, Harper Business 1994
7. Good to Great, Jim Collins, Harper Business 2001
8. The Whole Systems Approach, W. A. (Bill) Adams and Cindy Adams, Executive Excellence Publishing, 1999

Strategy

1. The Mind of the Strategist, Kenichi Ohmae, McGraw-Hill, 1982
2. Real-Time Strategy, Lee Tom Perry, Randall G. Stott, and W. Norman Smallwood, John Wiley & Sons, Inc. 1993
3. Strategy Pure and Simple, Michel Robert, McGraw Hill, 1993
4. Good Strategy Bad Strategy, Crown Business, 2011